



THE
ASSOCIATION
INSURANCE
PEOPLE

ASSOCIATIONINSURANCE

AUSTRALIA.COM.AU

THE ASSOCIATION INSURANCE PEOPLE...

Our relationship with an Association and their Members underpins everything that we do.

We protect your professional risks and together, we build a partnership strategy that grows and retains membership.

ABOUT US

Association Insurance Australia (AIA) are the **Association Insurance People**, our business model is to be specialists, not generalists.

We are a team of highly experienced insurance professionals who have extensive skills in designing, administering and managing market leading insurance solutions direct to Associations and their Members.

Acting as your advocate, our friendly team is always on hand to answer your questions.

OUR EXPERIENCE

We have 20+ years of international and national insurance experience in designing and implementing group member insurance programs for professional Associations. Our main strengths are relationship management, insurance broking, underwriting, risk advisory, customer engagement and claims management. We are proven insurance professionals who deliver results.

ASSOCIATIONS

AIA has the experience and support of the insurance market to provide your association with a comprehensive product suite that is designed to cover your potential exposures, livelihood and brand reputation.

AIA will offer your association

- ✓ Policy coverage that is specifically designed for associations
- ✓ Access to independent legal advice that supports your association
- ✓ Our secure and regulated insurance partners who have a proven ability to pay claims
- ✓ Competitive and consistent premiums
- ✓ An attractive and ongoing revenue stream
- ✓ Ability to transact and deliver policy enquiries online
- ✓ Impressive claims advocacy and support

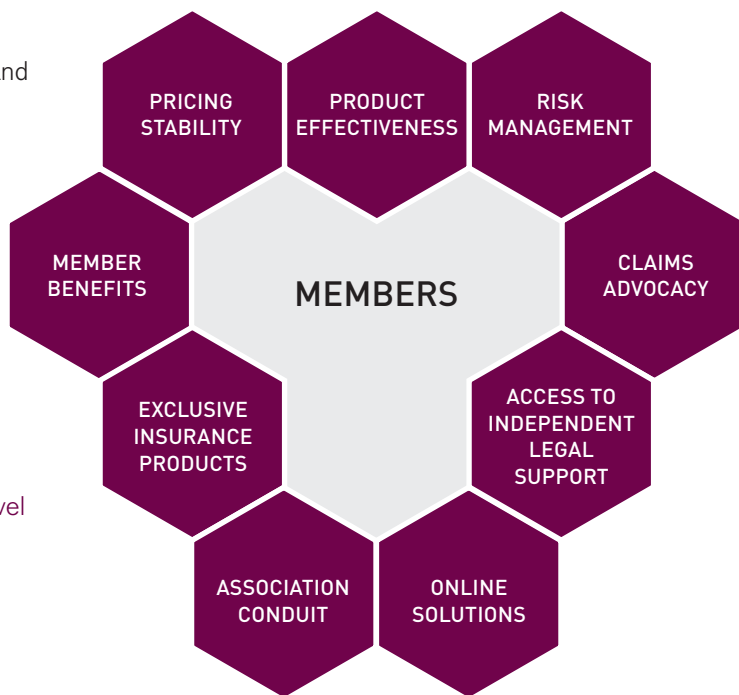


MEMBERS

AIA's focus is to work with associations to better understand the industry risk profile and their member's needs. We have extensive experience in understanding, developing and implementing market leading individual, group or master policies for association members.

What does AIA offer you?

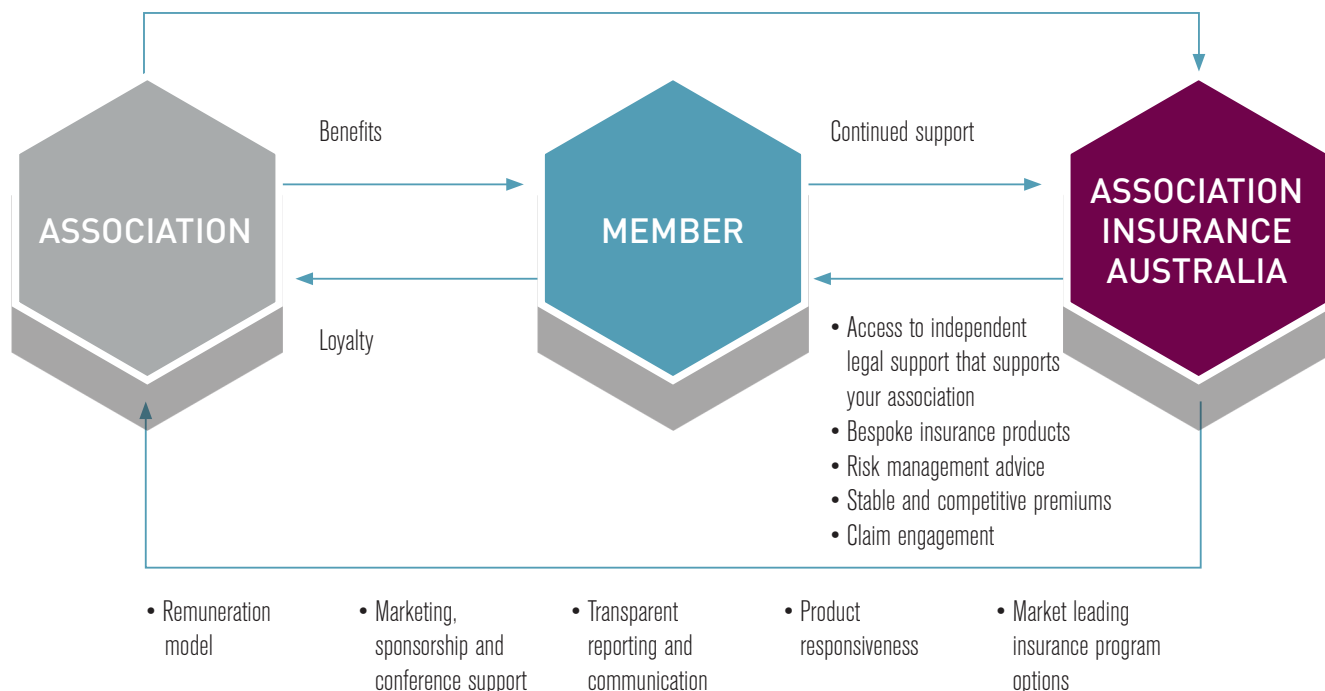
- ✓ We protect your livelihood and brand reputation
- ✓ We construct a bespoke member insurance program
- ✓ Utilise Insurance Advisernet's negotiating power
- ✓ Cover can be provided for home, car and personal travel
- ✓ Policy coverage which meets your risk profile
- ✓ Exclusive insurance products and premium options
- ✓ Pay by month premiums
- ✓ Professional timely response to your enquiries
- ✓ Reduction in the cost of premiums for endorsed Association members
- ✓ Access to regulated insurers with a strong Australian and International presence
- ✓ Conference attendance – we'll see you there



PARTNERSHIP

Engagement Model

Our model demonstrates that AIA can provide to your association and members true and tangible benefits. Products, services, support and remuneration are all provided by AIA which has been proven to improve the association's viability and increase member loyalty.



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Suite 604, 685 Burke Road, Camberwell VIC 3124

P 1800 ASSOCIATION (1800 277 624) E info@associationia.com.au

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A Corporate Authorised Representative of Insurance Advisernet Australia Pty Ltd CAR Number1239023
Insurance Advisernet Australia Pty Ltd. AFSL No. 240549 ABN: 15 003 886 687

